

# TOTAL MARKET OVERVIEW REPORT

March 11, 2019

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$99999	1	0	0.0%	N/A	36	1	\$ 98,000	\$ 98,000	\$ 85,000	86.7%	58	238
\$100000-\$124999	0	0	N/A	N/A	21	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125000-\$149999	0	0	N/A	N/A	54	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150000-\$174999	1	0	0.0%	N/A	74	2	\$ 159,500	\$ 154,500	\$ 147,000	95.1%	267	97
\$175000-\$199999	0	0	N/A	N/A	120	3	\$ 192,333	\$ 192,333	\$ 183,333	95.3%	83	N/A
\$200000-\$224999	0	0	N/A	N/A	66	3	\$ 219,333	\$ 216,000	\$ 201,500	93.3%	65	N/A
\$225000-\$249999	2	2	100.0%	1.0	135	10	\$ 247,790	\$ 238,250	\$ 228,500	95.9%	89	N/A
\$250000-\$274999	2	0	0.0%	N/A	69	13	\$ 261,238	\$ 262,238	\$ 257,499	98.2%	93	56
\$275000-\$299999	7	3	42.9%	2.3	139	18	\$ 292,617	\$ 288,846	\$ 280,974	97.3%	173	53
\$300000-\$324999	4	4	100.0%	1.0	50	7	\$ 335,500	\$ 320,314	\$ 309,250	96.5%	114	N/A
\$325000-\$349999	10	3	30.0%	3.3	82	11	\$ 349,045	\$ 340,531	\$ 326,130	95.8%	93	146
\$350000-\$374999	5	3	60.0%	1.7	52	6	\$ 371,267	\$ 364,458	\$ 360,472	98.9%	83	57
\$375000-\$399999	8	3	37.5%	2.7	97	6	\$ 427,417	\$ 391,667	\$ 379,758	97.0%	163	55
\$400000-\$424999	2	1	50.0%	2.0	17	2	\$ 419,000	\$ 419,000	\$ 415,500	99.2%	58	7
\$425000-\$449999	4	3	75.0%	1.3	49	6	\$ 506,983	\$ 437,983	\$ 423,000	96.6%	280	118
\$450000-\$474999	1	1	100.0%	1.0	28	4	\$ 463,250	\$ 463,250	\$ 450,638	97.3%	177	N/A
\$475000-\$499999	9	4	44.4%	2.3	55	4	\$ 515,500	\$ 496,500	\$ 466,250	93.9%	133	114
\$500000-\$599999	6	3	50.0%	2.0	100	8	\$ 577,862	\$ 553,863	\$ 525,313	94.8%	143	173
\$600000-\$699999	7	3	42.9%	2.3	58	6	\$ 682,817	\$ 659,500	\$ 637,000	96.6%	216	134
\$700000-\$799999	3	2	66.7%	1.5	42	3	\$ 776,000	\$ 776,000	\$ 731,667	94.3%	126	59
\$800000-\$899999	2	1	50.0%	2.0	39	0	N/A	N/A	N/A	N/A	N/A	455
\$900000-\$999999	2	1	50.0%	2.0	29	2	\$ 986,000	\$ 942,500	\$ 900,000	95.5%	62	30
\$1000000-\$1499999	2	0	0.0%	N/A	45	1	\$ 1,520,000	\$ 1,249,000	\$ 1,110,000	88.9%	197	161
\$1500000-\$1999999	1	0	0.0%	N/A	9	1	\$ 1,895,000	\$ 1,895,000	\$ 1,800,000	95.0%	446	270
\$2000000+	1	0	0.0%	N/A	14	0	N/A	N/A	N/A	N/A	N/A	223
<b>Market Totals</b>	<b>80</b>	<b>37</b>	<b>46.3%</b>	<b>2.2</b>	<b>1,480</b>	<b>117</b>	<b>\$ 410,281</b>	<b>\$ 394,850</b>	<b>\$ 379,343</b>	<b>96.1%</b>	<b>138</b>	<b>120</b>