

Post Falls

TOTAL MARKET OVERVIEW REPORT

(Single Family Residential)

March 11, 2019

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$99999	14	10	71.4%	1.4	3	18	\$ 60,892	\$ 59,308	\$ 54,684	92.2%	65	91
\$100000-\$124999	1	1	100.0%	1.0	0	3	\$ 113,300	\$ 113,300	\$ 115,500	101.9%	30	N/A
\$125000-\$149999	3	0	0.0%	N/A	2	2	\$ 132,500	\$ 132,500	\$ 136,000	102.6%	84	71
\$150000-\$174999	5	4	80.0%	1.3	0	6	\$ 163,613	\$ 163,500	\$ 157,333	96.2%	61	157
\$175000-\$199999	9	9	100.0%	1.0	0	17	\$ 194,494	\$ 190,694	\$ 191,858	100.6%	70	N/A
\$200000-\$224999	21	20	95.2%	1.1	1	45	\$ 214,511	\$ 214,855	\$ 213,706	99.5%	97	14
\$225000-\$249999	55	35	63.6%	1.6	18	106	\$ 238,207	\$ 238,327	\$ 237,315	99.6%	95	65
\$250000-\$274999	55	34	61.8%	1.6	10	85	\$ 265,952	\$ 262,689	\$ 262,342	99.9%	94	54
\$275000-\$299999	52	35	67.3%	1.5	7	62	\$ 293,706	\$ 287,722	\$ 285,760	99.3%	95	99
\$300000-\$324999	47	17	36.2%	2.8	3	45	\$ 318,233	\$ 313,630	\$ 312,958	99.8%	130	72
\$325000-\$349999	40	21	52.5%	1.9	24	56	\$ 338,755	\$ 335,688	\$ 334,917	99.8%	135	126
\$350000-\$374999	40	20	50.0%	2.0	8	26	\$ 357,416	\$ 360,257	\$ 365,201	101.4%	159	97
\$375000-\$399999	28	22	78.6%	1.3	5	23	\$ 382,020	\$ 387,776	\$ 385,119	99.3%	125	56
\$400000-\$424999	15	12	80.0%	1.3	2	6	\$ 416,163	\$ 414,538	\$ 416,765	100.5%	117	141
\$425000-\$449999	10	6	60.0%	1.7	4	13	\$ 446,571	\$ 438,566	\$ 437,767	99.8%	144	112
\$450000-\$474999	4	2	50.0%	2.0	5	8	\$ 451,350	\$ 460,210	\$ 455,974	99.1%	297	52
\$475000-\$499999	4	1	25.0%	4.0	1	3	\$ 504,933	\$ 496,583	\$ 490,633	98.8%	92	117
\$500000-\$599999	13	9	69.2%	1.4	1	19	\$ 564,018	\$ 562,114	\$ 552,646	98.3%	180	87
\$600000-\$699999	8	0	0.0%	N/A	2	8	\$ 639,938	\$ 632,108	\$ 609,921	96.5%	128	73
\$700000-\$799999	3	0	0.0%	N/A	3	4	\$ 756,000	\$ 756,000	\$ 753,750	99.7%	70	34
\$800000-\$899999	3	2	66.7%	1.5	1	3	\$ 866,333	\$ 866,333	\$ 848,000	97.9%	151	63
\$900000-\$999999	2	0	0.0%	N/A	1	2	\$ 1,035,000	\$ 960,000	\$ 911,250	94.9%	235	95
\$1000000-\$1499999	4	0	0.0%	N/A	1	5	\$ 1,247,380	\$ 1,179,180	\$ 1,137,174	96.4%	150	233
\$1500000-\$1999999	1	0	0.0%	N/A	2	2	\$ 1,747,500	\$ 1,572,500	\$ 1,485,000	94.4%	229	202
\$2000000+	1	0	0.0%	N/A	0	3	\$ 2,596,633	\$ 2,548,300	\$ 2,355,000	92.4%	191	734
Market Totals	438	260	59.4%	1.7	104	570	\$ 329,046	\$ 325,468	\$ 322,073	99.0%	113	91

Based on information from the Local MLS for the period of September 11, 2018 through March 11, 2019

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